## **SpryPoint**

# **Company Overview**

**Accelerate Your Career at SpryPoint** 



We are SpryPoint – a high–growth software company shaking up the status quo in the utility industry. Many utility software solutions and providers are outdated and don't use the most advanced technology or provide the levels of service and expertise that utilities require.

We believe utility leaders should EXPECT MORE from their Customer Information Systems (CIS) and utility operational systems and providers.

Delivering more for utility organizations is our commitment and mission. It's your careeraccelerating opportunity at SpryPoint.

#### **About SpryPoint and our clients**

SpryPoint serves the \$1.8 billion utility market and the more than one million utility staff members serving cities, states, regions, and countries across the Americas.

Electric, water & sewer, and gas utilities - our clients - are the lifeblood of a community. These organizations provide essential services to ensure people can live comfortably and power businesses to help communities thrive.

Our team is architecting and delivering modern customer and operational software so utility companies can confidently meet their customers' changing expectations and run their operations more efficiently. This requires innovation and a diverse mix of software developers, architects, customer and sales leaders, and the finance and operations pros to make it happen.

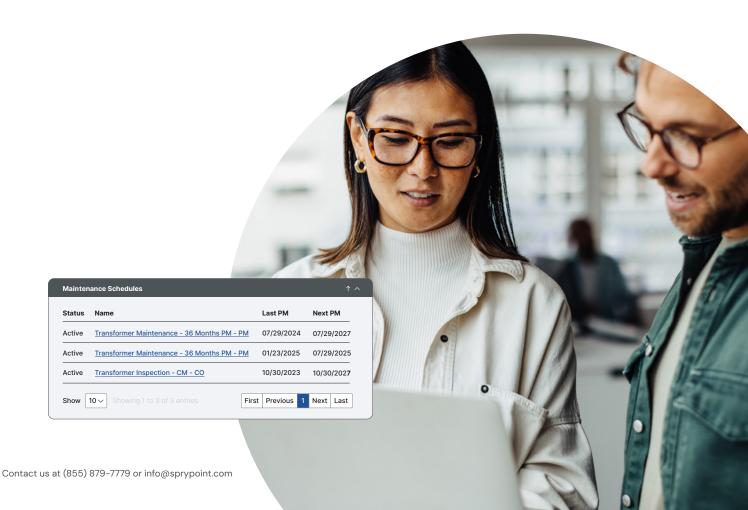




A client once told me the utility industry deserved better software. After a decade with a competitor, I found SpryPoint, a company already delivering on that vision.

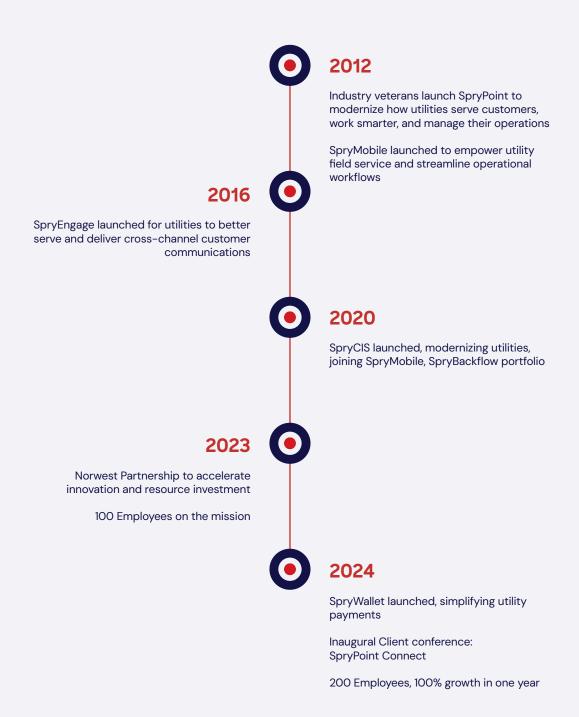
**Jason Oschefski** Director, Software Development

Joined SpryPoint August 2022



#### **Innovation**

Based in Prince Edward Island, Canada, and serving utilities across the Americas, SpryPoint has a rich history of innovation, creating opportunities for both our employees and customers.



#### **Experience the SpryPoint difference**

From rising talent to seasoned pros, SpryPoint offers a culture where innovators thrive, and your work drives real change. Join a team where your impact knows no bounds.

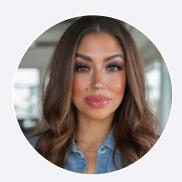
#### Launch your career with SpryPoint's Graduate and Co-op Program

SpryPoint is dedicated to recent graduates and students kickstarting their careers with hands-on learning, meaningful work, and a supportive team environment.

Our graduate and co-op program offers the opportunity to work on real projects that make an immediate impact, whether you're contributing to our software development, shaping business processes, or supporting customer success.

From day one, you'll dive into work that matters—creating solutions that improve lives and businesses across North America.

## At SpryPoint, you're not just learning. You're making a difference.





I joined SpryPoint because of its exciting growth and disruptive impact on the utility market. The opportunity to contribute to innovative solutions that support customers alongside a talented team was too exciting to miss!

### **Houston Andreades**

Channel Alliance Director

Joined SpryPoint July 2024





I've been pushed out of my comfort zone and given the resources to thrive as an employee, exponentially growing my career and industry knowledge.

#### Jaime MacKinnon

Implementation Specialist

Joined SpryPoint July 2021

#### **Living Our Values**

Our values are the foundation of everything we do—they guide how we hire, work, and grow our business. More than just words, they define our culture, shape our decisions, and reflect what we stand for every day.



Lead with kindness



**Bold disruption** 



Vision with impact



Keep it simple



Radical honesty



**Execute with excellence** 





It's the culture, people and product. All three aspects of the company are wonderful. People are great and ready to help anytime (we learn and grow together as a family). Culture doesn't have any micromanagement, and the product is awesome and revolutionary.

**Anshika Tandon**CIS Implementation Specialist

Joined SpryPoint June 2021

#### **Explore Open Roles**

We are aggressively growing our teams across SpryPoint to meet current customer demand and the significant market opportunity in front of us. This includes positions at all levels, from entry to experienced leaders who are ready to make an impact, accelerate and deliver on the company's mission, and share our values.

#### **Leadership with Mission and Purpose**

"Change is the only constant in today's utility industry. From shifting billing needs and workforce dynamics to rising customer expectations, utilities face mounting pressure to transform customer service and operations. By leveraging technology as the enabler, our processfocused approach to the meter-to-cash lifecycle empowers utilities to move beyond routine tasks, partnering on their modernization journey to deliver meaningful change and greater value to their customers."

**Kyle Strang**Chief Executive Officer



**Kyle Strang**Chief Executive Officer



**Keir Pollard**Chief Technology Officer



Darcey Villasenor Head of People



**Nick Stone**Chief Financial Officer



Chris Scalia
Chief Customer Officer



**Ryan Cawley**Vice President, Business
Development



**Kevin Clancey**Chief Business
Development Officer



Michael Hill
Chief Revenue Officer

#### **SpryPalooza**

SpryPalooza is our gathering of the SpryPoint team to strengthen our culture, foster meaningful connections, and build alignment around our shared vision and values. It provides an opportunity to celebrate individual and team achievements, share updates on goals and strategy, and discuss challenges openly and transparently. By encouraging collaboration and creating space for teambuilding activities, the gathering reinforces trust, energizes the team, and unifies everyone around future initiatives, ensuring our remote–first culture remains vibrant, inclusive, and mission–driven.

Visit sprypoint.com to learn more.



#### Connect with us on Linkedin

Let's connect

## SpryPoint

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